

ELIMINATING THE IDEA OF WASTE

MAKE EVERYTHING FROM RECYCLED WASTE

RECYCLE ALL WASTE

ELIMINATE WASTE

GAIN USEFUL HEALTH
INSIGHTS FROM WASTE

REDUCE WASTE IN
EMERGING REGIONS





TERRACYCLE IS A GLOBAL LEADER

TerraCycle manages a range of platforms across 21 countries.



TerraCycle

- Brazil
- Canada
- Mexico
- US
- Austria
- Belgium
- Denmark
- France
- Germany
- Ireland
- Netherlands
- Norway
- Spain
- Sweden
- Switzerland
- UK
- China
- Japan
- South Korea
- Australia
- New Zealand

TerraCycle Foundation

- India
- Thailand

Regionally, TerraCycle is partly owned by several large waste management companies to leverage their expertise and credibility across the globe.



WASTE CONNECTIONS
Connect with the Future





MAKE EVERYTHING RECYCLABLE

Today we live in a linear world where most products are made, used once and then discarded.



**Extraction &
Manufacturing**



**Landfill or
Incineration**



MAKE EVERYTHING RECYCLABLE

TerraCycle's first goal is to recycle products and packaging that do not currently have a solution to give materials a second life.

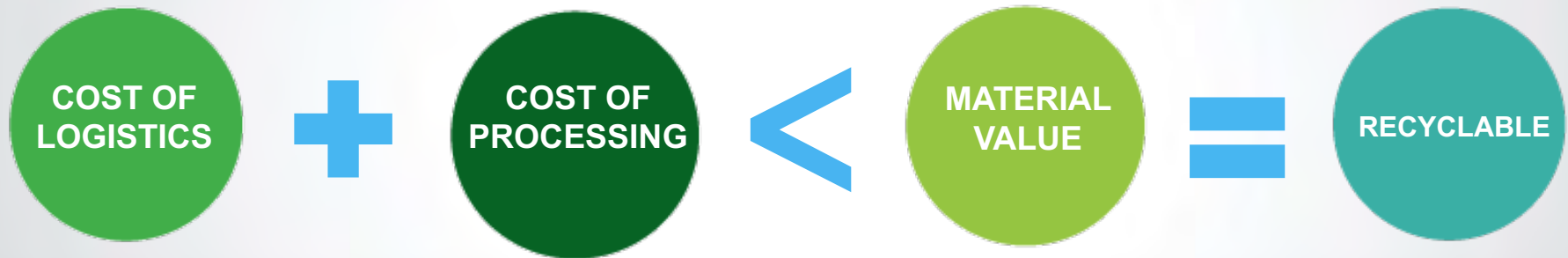


**Extraction &
Manufacturing**



Recycle

The Economic Equation of Recycling





WHAT DETERMINES RECYCLABILITY

Most products and packaging are considered locally recyclable when the end value of a recycled material outweighs the cost of logistics and processing.

LOCALLY RECYCLABLE

$$\text{logistics} + \text{processing} < \text{value} = \text{recyclable}$$



Aluminum



PET



Uncoated Paper



Glass



HDPE



Aerosol Canisters



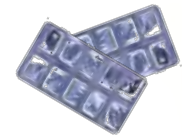
Polypropylene

NOT LOCALLY RECYCLABLE

$$\text{logistics} + \text{processing} > \text{value} = \text{non recyclable}$$



Beauty Products



Blister Packs



Complex Closures



Flexible Plastic Packaging



Cigarette Butts

SOMEWHAT RECYCLABLE

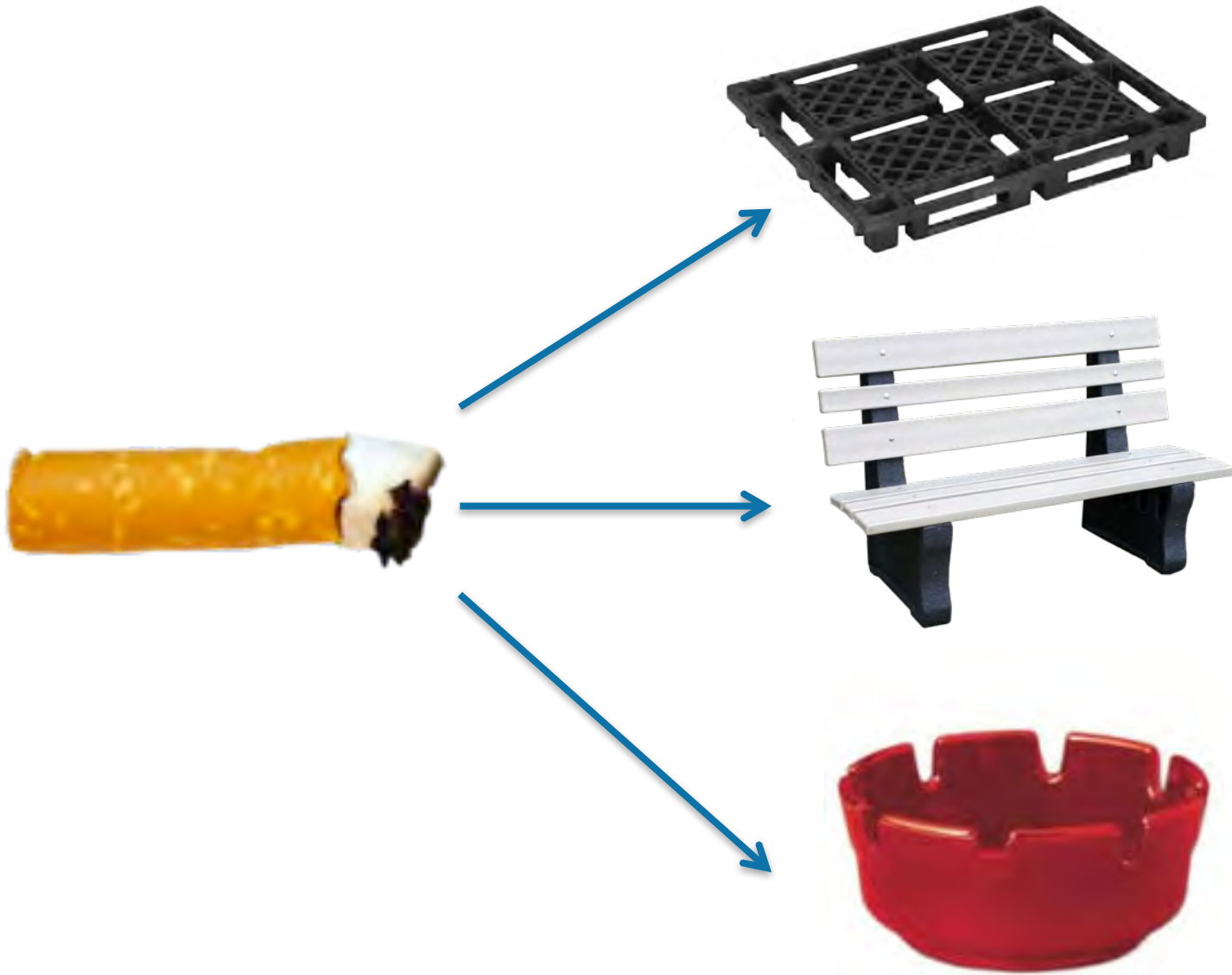
(limited geographic access or restrictions around recycling)



Everything can shift from linear to circular











**RIGHT
GUARD**

START YOUR DAY RIGHT

OLD NAVY AND TERRACYCLE





PROGRAMS AT SCALE

Long-term, TerraCycle works with top collectors to convert them to public drop off points. This would allow any of your brand's consumers to recycle your waste at those locations.

Case Study: Walker's Crisp Packet Recycling Program (UK)

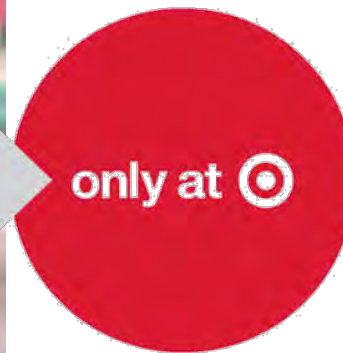






Diaper recycling in Amsterdam





RECYCLE
and get

20% off



#TargetTakeBack





MAKE EVERYTHING FROM WASTE

TerraCycle's second step is to integrate unique recycled materials back into your products.



**Recycle &
Manufacturing**

Recycle





head & shoulders

Shampooing antipelliculaire à application double

2in1
classic care



PARFUMÉ / FRAÎCHEUR
PLAQUEUSE COULEUR
SUR LA PEAU

600

ml

These bottles are
TerraCycle®
approved
for curbside
recycling

RECYCLE
ME AGAIN!



7.30

5.99

7.30

5.99

6,000 LBS
of ocean waste
were rescued
to make these
bottles







REN
CLEAN SKINCARE

ATLANTIC KELP
AND MAGNESIUM
ANTI-FATIGUE BODY WASH

GEL DOUX À L'ÉNERGISANT
DE L'ATLANTIQUE
MAGNÉSIUM

BOTTLE MADE WITH
OCEAN PLASTIC



MAKE EVERYTHING FROM WASTE

TerraCycle's second step is to integrate unique recycled materials back into your products.



**Recycle &
Manufacturing**

Recycle



ELIMINATE THE IDEA OF WASTE

TerraCycle's third step is to redesign products to enter into a reuse platform, completely eliminating the idea of waste.



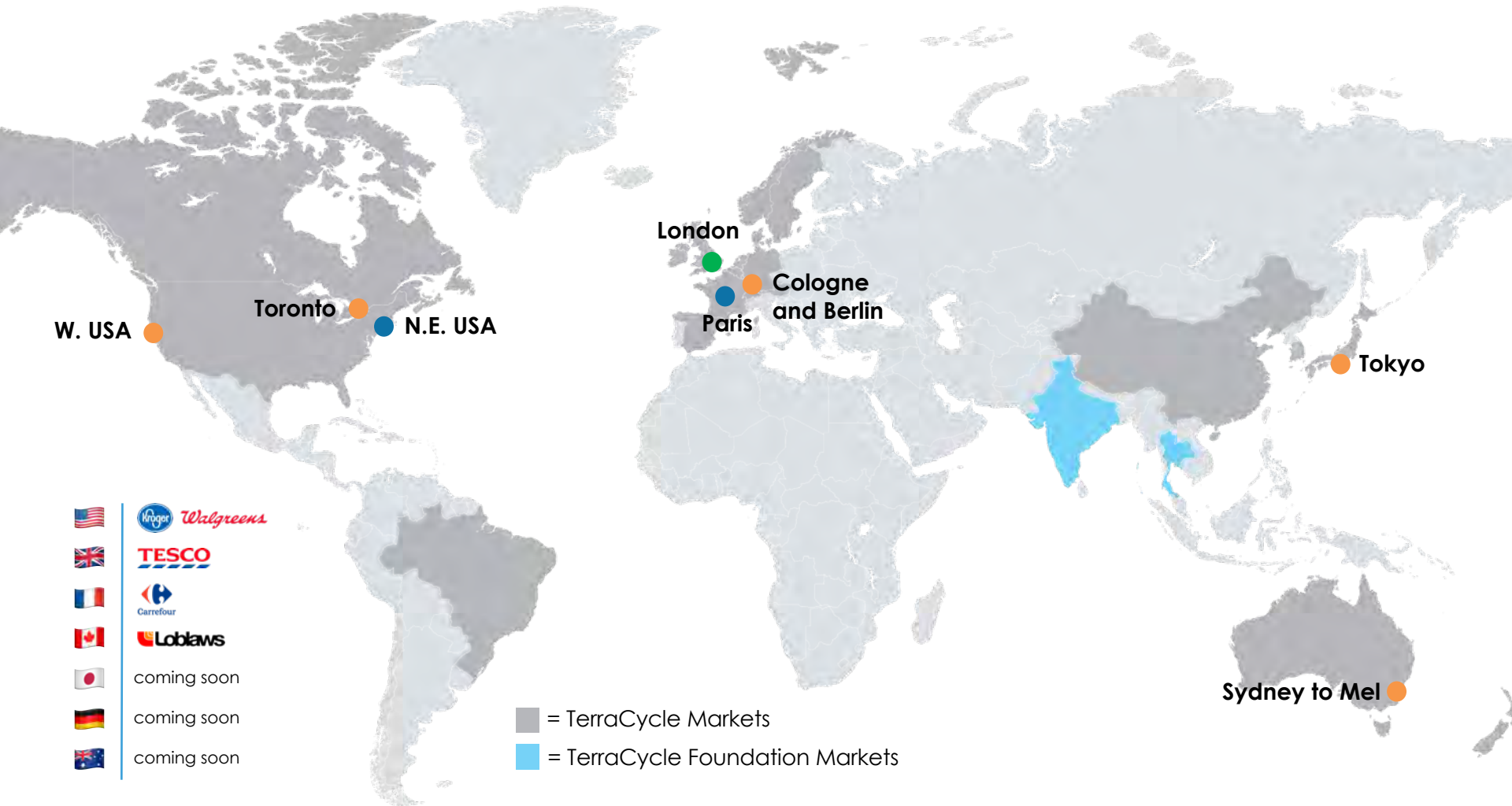


Loop is a global platform that enables consumer product companies and retailers to shift from a disposable supply chain to a durable one.



Loop is a global platform that enables consumer product companies and retailers to shift from a disposable supply chain to a durable one.

Loop launched in May 2019 with inaugural markets, **New York** and **Paris**. Loop will expand to **London** next, with **Toronto**, **San Francisco**, **Tokyo**, **Germany**, and **Australia** coming soon.



WISDOM FROM THE PAST

Refillable durable packaging used to be the norm.

A black and white photograph of a man in a white sailor's uniform, including a white cap and a dark bow tie. He is holding a vintage glass milk bottle in his right hand. The bottle has a label that reads "Tandem's DAIRY DELIVERY CO." and "1 GAL." Below this, it says "A UNIT OF THE DAIRY COMPANY". A blue line connects the bottle to a blue callout box containing the word "ASSET".

ASSET

When a package is considered an asset its allocation per fill is the cost divided by the number of uses it can bear. **The more durable the package the lower the cost per fill.**

THE CURRENT REALITY

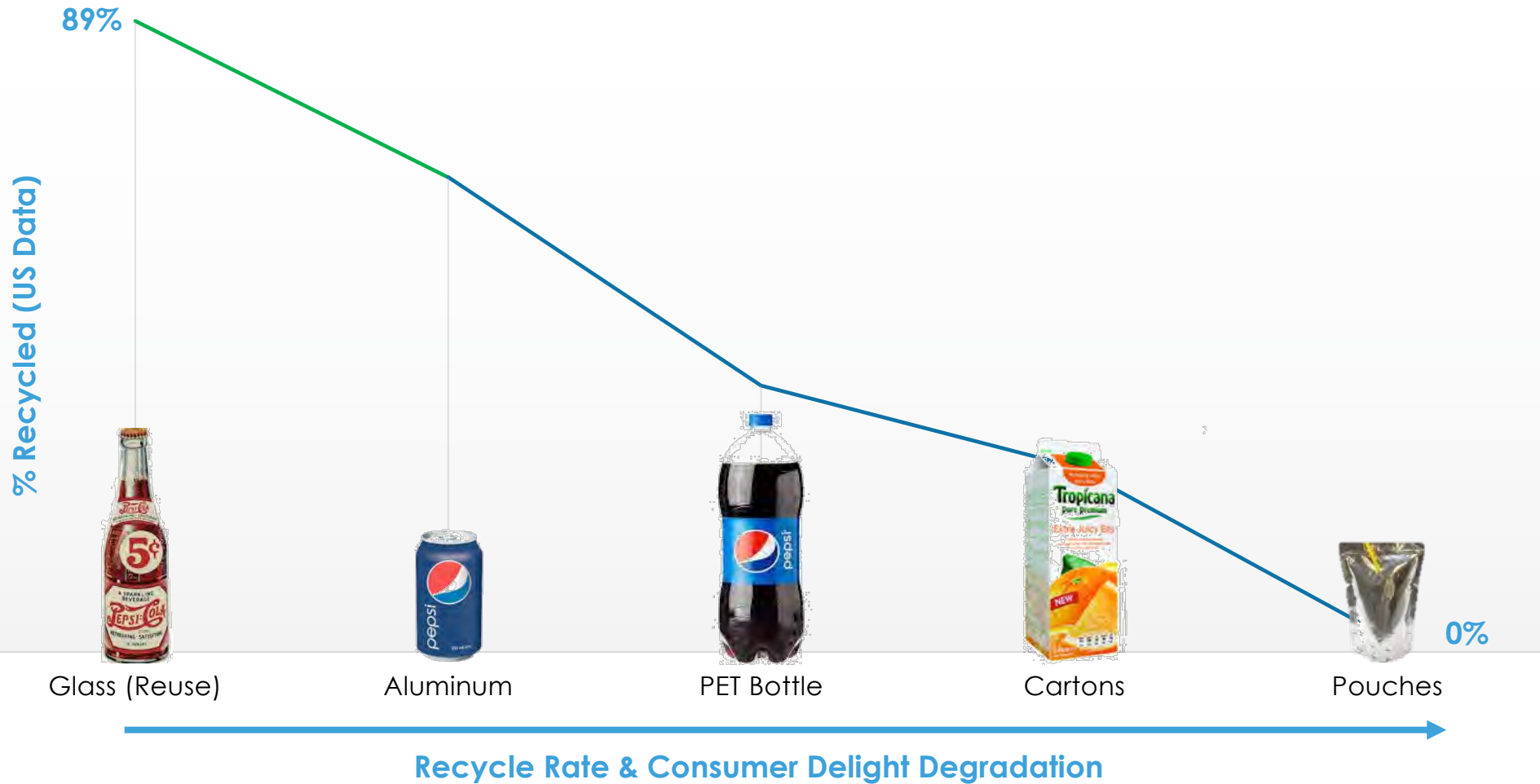
Disposability is **cheap** and **convenient**.

A black and white photograph showing three children playing with a large pile of disposable plastic items, including cups, plates, and containers. The children are laughing and throwing the items into the air. The background is dark, making the white plastic trash stand out. The overall scene conveys a sense of carelessness and the abundance of disposable goods.

COGS

When a package is considered a COGS (Cost of Goods Sold) its cost is fully allocated per fill. **The cheaper the package the lower the cost per fill.**

Manufacturers reduce the weight of their packaging to save on costs and minimize environmental impact. In the process, **recycling rates** and **consumer delight** have deteriorated.



How do we solve the unintended consequences of disposability while maintaining its virtues?



Loop fundamentally changes the ownership of packaging.

COGS to Brand

Increasing consumer delight

Asset to Brand



1 use

\$0.10

Packaging cost

Cost per use

\$0.10

\$3.00



100+ uses

\$0.03

+ cost of
cleaning





**Durability enables
reusability, design & new features.**







Purpose can be embedded in anything

"Using wipes is a guilty pleasure for me – they're so easy, but so wasteful. I loved getting the pouch for used wipes so I can collect them and send them back."



*"Seeing the return bag for Clorox wipes was a huge **unexpected surprise for me**. It really reinforced the commitment to sustainability."*











CLASSIC

— SINCE 1954 —

Hidden Valley

THE ORIGINAL

Ranch



Topping & Dressing

12 FL OZ (355 mL)







Loop Purposeful design

"One of the appeals of zero-waste products for me, other members of my zero-waste group, and the blogosphere **are the aesthetics**. Plastic is ugly, labels are ugly and garish, and they don't add to your home, they subtract."



"I thought the Häagen-Dazs container was a **thing of beauty**."

"I **hate the garish labels** on most packages – I feel like they make my bathroom look crazy."













OPERCULE
FRAICHEUR

L'OR

CLASSIQUE

*Equilibré &
Aromatique*

POUR DÉGUSTER

Verser 1 ou 2
cuillères par tasse
ajouter 100 ml
d'eau froide ou
et remuer.

CAFÉ SOLUBLE

INTENSITÉ









Integral 8
ACTIONS
ToothTabs

Signal
Dentifrice à croquer
brossez-vous
A utiliser avec une brosse à dents
comme un dentifrice



Loop 2020 Design Guidelines: Packaging and Content

1. Primary Packaging components:

- Must be reusable.

2. Secondary Package components:

- Should be reusable. If not possible in the short-term, it might be collected back and recycled. Company must endeavor to move to reuse in the future.

3. Content:

- If not recoverable (i.e. orange juice): There is no point of view.
- If recoverable, but not reasonable to reuse (i.e. razor blade head): Consumer must have method to easily recover and if recovered must be recycled.
- If recoverable and reasonable to reuse (i.e. body of a pen), should be reusable. If not possible in the short term, it must be collected back and be recycled. Company must endeavor to move to reuse in the future.



Life Cycle Analysis (LCA)

The product can be recycled when it hits inevitable end of life.

Cleanability

The package can be cleaned without damage to the standards required by that particular product category.



**Most economically
efficient**

Durability

The product must be able to go around ten reasonable cycles or more — a cycle defined as production, to sale, to use, and to reuse.



Loop AS AN ENGINE FOR RETAIL

Kroger, Carrefour, Tesco and more have enabled durability for their retail environment. The **integrated retail models** allow consumers to access Loop **in-store** and through **e-commerce**. Any retailer, small or large, physical or digital, can embed the Loop engine into their stores and enable a circular supply chain for their shoppers.

The **stand-alone e-commerce model** is suitable for a low-scale, test-and-learn launch. Loop executes all receiving, outbound + inbound distribution, and cleaning. Manufacturers refill product in packaging they have redesigned for durability and reuse.



Walgreens



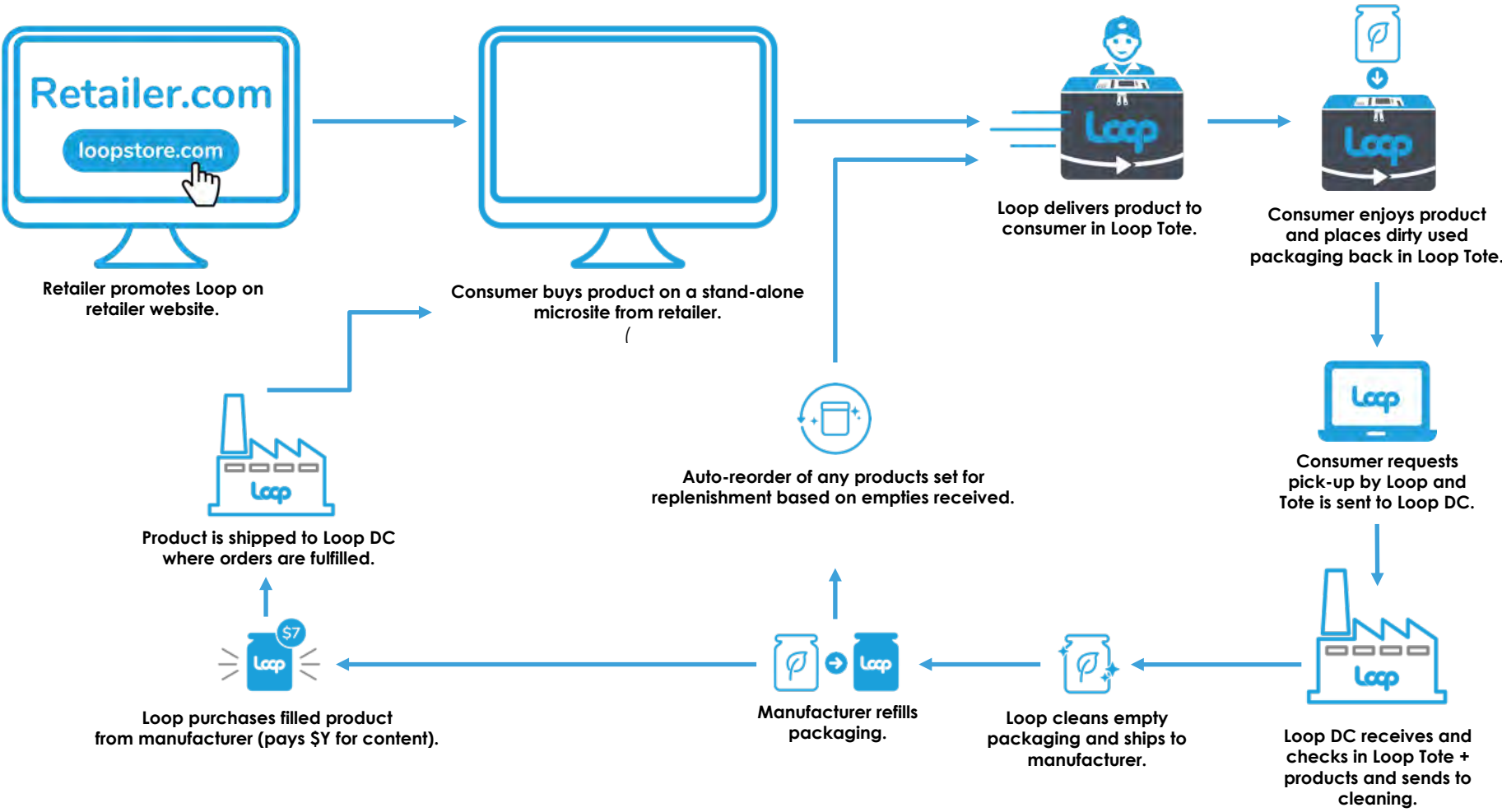
TESCO

Loblaws

and many more
coming soon.



Loop Stand-Alone Model: Retailer Microsite



HELP REDUCE PLASTIC WASTE WITH LOBLAWS AND LOOP

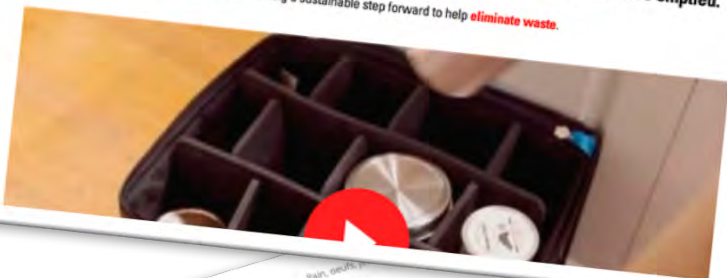
Loblaws and Loop are teaming up to give you a new way to shop your favourite products from leading brands in reusable packaging.

GET STARTED



Loblaws and Loop offer a circular shopping system where products you love are delivered in durable, returnable packaging that is collected, cleaned, refilled, and reused once emptied.

Join us in taking a sustainable step forward to help **eliminate waste**.



Rayons
Promo, épicerie...

Maison & High Tech
Électroménager...

Services
Voyage, spectacle...

Choisir Drive ou la livraison pour commencer vos courses

20€ offerts dès 120€ d'achats avec le code promo 532OFFRE20€ pour toute commande retournée le 08/08/2019



ACCUEIL / ENGAGEMENTS / CARREFOUR S'ENGAGE AVEC LOOP
CARREFOUR S'ENGAGE AVEC LOOP
Partenaire de Carrefour, Loop propose des produits du quotidien dans des emballages durables et consignés.

DÉCOUVRIR

Comment ça marche ?



4 - Loop collecte, nettoie et recharge
Les emballages durables sont collectés et nettoyés chez vous.



Home > Shop
Loop



Shop your favorite products in sustainable packaging.



Join us in taking a sustainable step toward eliminating waste for good.

Get started

Walgreens and Loop are teaming up to give you easy access to everyday products from leading brands in durable, returnable packaging.

Loop is currently available to select customers in New York, New Jersey, Pennsylvania, Maryland and Washington, D.C.

How does it work?



1 Shop the Loop store



2 Receive your order in a reusable bag



3 Request a free return



4 We clean and refill

Kroger + Loop

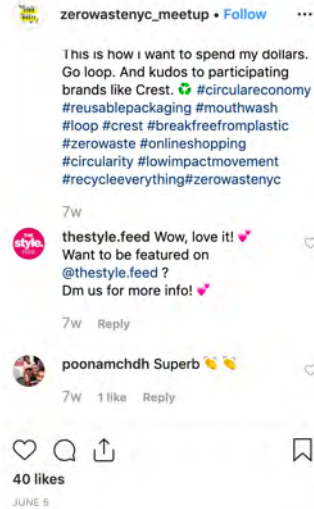
Through our **Zero Hunger | Zero Waste** social impact plan, Kroger is committed to finding innovative solutions to help end hunger and eliminate waste in our communities.

That's why Kroger is excited to be the exclusive U.S. grocery retail partner for **Loop**, a revolutionary new circular e-commerce platform that is advancing Kroger's zero-waste vision by reducing single-use plastics in the environment. We want to offer our customers sustainable packaging choices they can feel good about.



Loop Purpose = love

"I was so excited when my order arrived. I ran down to get it and I immediately posted about it on Instagram!"



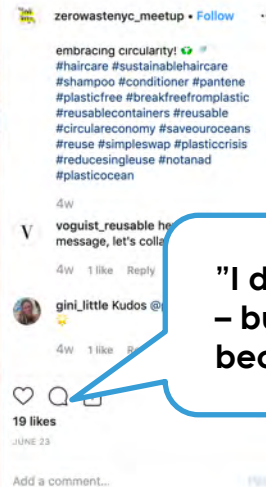
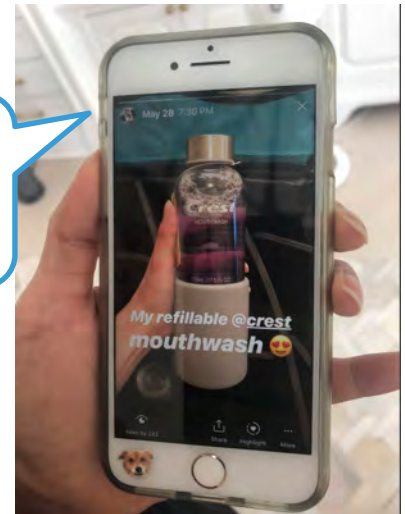
*"When I saw Tide, Crest, Haagen-Dazs - all these big companies you think don't care because they're too big and they don't have to care - **when I saw them participating, my attitude changed towards them.** If they are willing to change, then something can actually happen. I was surprised - I really thought nobody cared."*

Loop Purpose = loyalty



"I switched from Tide to a more eco-friendly option, **but I would switch back to Tide because they're in Loop.**"

"I was deliberate in saying, **thank you @pantene, thank you @crest,** because I want to be deliberate in communicating to brands that I want this! I want to communicate that I am noticing what you're doing and I will give my dollars to you."



"I didn't use these brands before – but I would try Pantene, just because it's refillable."

Thank you

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